

2017 Q1 Promo 2017 Winter Gift Show Special	\$750= Net 30 Prepaid Freight \$1000= Net 60 Prepaid Freight \$1500= Net 90 Prepaid Freight \$500 Prepaid Freight per warehouse	03-Jan-17	31-Mar-1
2017 Winter Gift	\$1500= Net 90 Prepaid Freight	00 001 17	
			51 WIGH 17
Show Special	MUST REFERENCE SHOW in PO or Special Notes	03-Jan-17	01-Mar-1
	**SHOW ONLY**		
2017 Winter Gift Show Special	<ul> <li>Get FFA, December Dating &amp; 10% off if you Buy 5 of the NEW Sweet Baby Nursery &amp; Middleton Dolls, the Middleton Carrier, and 3 or more of the NEW 7" Princess Fairies Asst</li> <li>25% off All Cloth Dolls</li> <li>18" Disney Princess Dolls: Buy 2 Dolls Get 1 Doll Free</li> <li>18" Favorite Friends Dolls: Buy Doll Get Free Hair Extension Accessory</li> <li>Newborn Nursery 19" Dolls: Buy Doll Get Free Outfit or Shoes &amp; Tights</li> <li>7" Princess Dolls: Buy 18 Dolls get 20% off (2 PDQs)</li> </ul>	05-Jan-17	01-Mar-1
	Current Madame Alexander Customers ONLY:		
Special - Current		05-Jan-17	01-Mar-1
		05-Jan-17	01-Mar-1
•	-	05-341-17	01-10181-17
		05-lan-17	31-Mar-1
•	3000 TTA, 3400 /2 TTA	05-341-17	31-Ivial-1
2017 Winter Gift Show Special	\$600+ = FFA + 5% discount **SHOW ONLY**	03-Jan-17	01-Mar-17
2017 Everyday Terms	\$1500 Net 30 FFA	03-Jan-17	31-Dec-17
2017 Dating	\$1500= Net 10/1 FFA		
Programs		04-Jan-17	31-Mar-17
0	Reorders of \$500=Net 60 FFA		
•		04-Jan-17	31-Dec-17
		03-Jan-17	01-Mar-1
2017 Winter Gift	\$250-\$499 = Net 30 FFA		
Show Special	\$500+= Net 90 FFA	10-Jan-17	01-Mar-1
	\$2000= Net 180 FFA		
2017 Spring Bloom	\$3000= Net 10/1 FFA		
		06-Jan-17	31-Mar-17
	1 1 5		
-		01-Jan-17	31-Dec-17
2017 NEW Account	Order 24+ Books receive Free Freight	03-Jan-17	31-Dec-1
Special	Order 2 hundles receive free freight PLUS 10% off the hundles		
		03-Jan-17	01-Mar-1
Show Special	9000700 Sound Book Asst- \$145.50		
	9000290 Little Bird Greetings 48 pcs Disp- \$148.80		
2017 Winter Gift	\$400+ = Free Freight (1 order per customer-Order must ship within 6 weeks of	02 Jan 17	01. Mar 1
Show Special	show	03-Jan-17	01-Mar-1
2017 Winter Gift	\$500= N/30=Free Freight, \$1000= N/60+Free Freight, \$1500= N/90+Free	03-lan-17	28-Feb-17
Show Special	Freight, \$2500= N/90+Free Freight+10% discount	05 Jan-17	20100-1
2017 Winter Gift	\$500 = 5%; \$750 = FFA Discount and FFA cannot be combined	01-Jan-17	31-Mar-17
	Show Special 2017 Winter Show Special - Current Accts 2017 Winter Show Special - New Customers Q1 Road Special 2017 Winter Gift Show Special 2017 Dating Programs 2017 Show Special 2017 Winter Gift Show Special 2017 Spring Bloom Program 2017 Spring Bloom Program 2017 Spring Bloom Program 2017 Spring Bloom Program 2017 NEW Account Special 2017 Winter Gift Show Special 2017 Winter Gift Show Special 2017 Winter Gift Show Special 2017 Winter Gift Show Special	2017 Winter Gift       • 25% off All Cloth Dolls         Show Special       • 18" Gavorite Friends Dolls: Buy Doll Get Free Hair Extension Accessory         • Newborn Nursery 19" Dolls: Buy Doll Get Free Outfit or Shoes & Tights         • 7" Princess Dolls: Buy 18 Dolls get 20% off (2 PDQs)         2017 Winter Show       Current Madame Alexander Customers ONLY:         Special - Current       25% Off ALL Cloth Dolls Show Code #SHOW17         2017 Winter Show       NEW Customers ONLY:         Special - New       25% Off ALL Cloth Dolls, Show Code #NEW17         2017 Winter Gift       S800 FFA; \$400 % FFA         2017 Winter Gift       S600+ = FFA + 5% discount **SHOW ONLY**         2017 Winter Gift       S1500= Net 30 FFA         2017 Winter Gift       S1500= Net 10/1 FFA         2017 Dating       \$1500= Net 10/1 FFA         2017 Winter Gift       S200= Net 90 FFA         2017 Winter Gift       S200= Net 90 FFA         2017 Winter Gift       S200- Net 12/1 FFA         2017 Winter Gift       S200- Net 10/1 FFA         2017 Winter Gift       S200- Net 90 FFA         2017 Winter Gift       S200- Net 90 FFA         2017 Winter Gift       S200- Net 90 FFA         2017 Winter Gift       S200- Net 12/1 FFA         S000- Net 12/1 FFA       S000- Net 12/1 FFA	2017 Winter Gift Show Special• 25% off All Cloth Dolls05-Jan-17Show Special Special - Current• 13" Faxorite Friends Dolls: Buy 2 Dolls Get T Doll Free • 13" Faxorite Friends Dolls: Buy 2 Doll Get Free Outfit or Shoes & Tights • 7" Princess Dolls: Buy 18 Dolls get 20% off (2 PDQs)05-Jan-172017 Winter Show Special - Current250 = Free Freight 19'0 Dolls: Buy 2 Doll Get Free Outfit or Shoes & Tights • 7" Princess Dolls: Buy 18 Dolls get 20% off (2 PDQs)05-Jan-172017 Winter Show Special - New Customers 2 5% Off ALL Cloth Dolls Show Code #SHOW1705-Jan-172017 Winter Gift Show Special\$600+ = FFA + 5% discount **SHOW ONL** \$3000 = Net 10/1 FFA \$3000 = Net 10/1 FFA03-Jan-172017 Winter Gift Show Special\$600+ = FFA + 5% discount **SHOW ONL** \$3000 = Net 10/1 FFA \$3000 = Net 10/1 FFA04-Jan-172017 Toating Programs\$500 = Net 30 FFA04-Jan-172017 Winter Gift Show Special\$500 + Net 30 FFA06-Jan-172017 Winter Gift Show Special\$2000 + Net 10/1 FFA Show Special06-Jan-172017 Winter Gift Show Special\$2000 + Net 10/1 FFA Show Special06-Jan-172017 Winter Gift Show Special\$2000 + Net 10/1 FFA Show Special06-Jan-172017 Winter Gift Show Special\$2000 + Net 10/1 FFA Show Special01-Jan-172017 Vinter Gift Show Special\$2000 +





Vendor	ProgramTitle	Note	BeginDate	EndDate
D & L Company	Q1 Promo	Order \$500 and get Net 60 Order \$750 and get Net 90 and a 3% discount Order \$1,000 and get Net 120 and a 5% discount	01-Jan-17	31-Mar-17
Disaterpiece - Changing Subjects	2017 Intro Promo	Buy 10 games @ 10.00 intro package - credit card only (reg price 12.50 / 24.95 retail)		
Findit - Identitiy Games International USA LLC	2017 Winter Gift Show Special	\$400+ = FFA or purchase 2 cases of Find IT games and receive 15% off	03-Jan-17	01-Mar-17
Fisher Price	Year Round Freight Deal	250.00 = FFA Net 60	01-Jan-17	31-Dec-17
Flip'n Check	2017 Everyday Terms	Min order 90.00	01-Jan-17	31-Dec-17
Fotorama USA	2017 Winter Gift Show Special	\$300= FFA+N/30, \$500= FFA+N/60, \$1000= FFAN/90 on Approved Credit **SHOW ONLY**	05-Jan-17	01-Mar-17
Funsparks	2017 Winter Gift Show Special	\$250 = 1/2 FFA \$500 = FFA \$1000 = FFA + 10% Discount	05-Jan-17	01-Mar-17
Galt USA	2017 Winter Gift Show Special	\$500+, FFA, Net 90 Days **SHOW ONLY**	03-Jan-17	01-Mar-17
Geomagworld USA Inc	2017 Winter Gift Show Special	Order 6 skus from our assortment of 27 new items and receive FFA 10/1 dating on the entire order. Remember 6 skus also qualifies for a free display! Please make sure similar product is selected for the floor display.	01-Jan-17	01-Mar-17
Gorilla Gym	2017 Winter Gift Show Special	Free Freight any purchase of 4 items or more, 1/2 price for Demo **SHOW ONLY**	05-Jan-17	01-Mar-17
Green Toys Inc.	2017 Seattle Winter Show Special	Free Freight on all orders over \$250 & Q1 Promo Seattle Jan17 – valid through 1/21	04-Jan-17	21-Jan-17
Green Toys Inc.	2017 Q1 Promo	\$500 = FFA • \$1,000 = FFA, N60, Toy Chest \$2,000 = FFA, N60, Toy Chest, 10% Discount	02-Jan-17	31-Mar-17
Green Toys Inc.	2017 Year Round Specialty Terms	\$750 = ½ FFA, • \$1,000 = FFA, • \$1,250 = FFA, N60, Toy Chest \$2,500 = FFA, N60, Toy Chest, 10% Discount	02-Jan-17	31-Dec-17
Green Toys Inc.	2017 "Buy Now, Save Later" Promo	orders \$3,000 to ship before 3/31 (can be across multiple orders) will receive: June 1 dating, FFA all Q2, 10% Off Sand & Water Shipper	01-Jan-17	31-Mar-17
Hexbugs				
Hog Wild, LLC	2017 January Special	\$500.00 = 5%, \$1000.00 = FFA	09-Jan-17	31-Jan-17
Hog Wild, LLC	2017 Winter Gift Show Special	\$500 = 5% Discount \$750 = 7.5% Discount 1000 = FFA	03-Jan-17	01-Mar-17
Hog Wild, LLC	Hawaii & Alaska FFA Promo	If your order qualifies for any FFA promotion, you may choose to either ship to your Freight Forwarder FFA or Receive a 10% discount on the order as Freight Allowance.	01-Jan-17	31-Dec-17
Hotaling Imports, Inc	2017 Winter Show Special	\$850 = net 60 FFA \$2500 = net 90 FFA must ship by 2/28/17 **SHOW ONLY**	09-Jan-17	28-Feb-17
Juratoys - Janod / Kaloo	2017 Dating Program	10/1 dating & PPF for orders placed \$3,500+ *by invitation only	06-Jan-17	31-Mar-17
Juratoys - Janod / Kaloo	2017 Specialty REBATE Program	1st \$5000 Net Sales-5% (\$250 credit), each additional \$5000 Net Sales will receive a 10% credit (\$500) Credits will be issued quarterly.Specialty Only Cumulative sales and rebates are per warehouse (cannot combine rebates with other programs)	06-Jan-17	31-Dec-17
Juratoys - Janod / Kaloo	2017 Q1 Promo	\$750= Net 30 Prepaid Freight \$1000= Net 60 Prepaid Freight \$1500= Net 90 Prepaid Freight	03-Jan-17	31-Mar-17



Vendor	ProgramTitle	Note	BeginDate	EndDate
		\$500 Prepaid Freight per warehouse	0	
Juratoys - Janod / Kaloo	2017 Show Special	MUST REFERENCE SHOW in PO or Special Notes	03-Jan-17	31-Dec-17
		**SHOW ONLY**		
	2017 Standard	\$1000= Net 30 FFA		
Juratoys - Janod / Kaloo	Terms	\$150 minium order	03-Jan-17	31-Dec-17
1/100	2017 Winter Gift		04.1 47	
KiDSource	Show Special	\$500 = Net 60 & FFA	04-Jan-17	01-Mar-1
12:1	2017 Freight	\$250+ = 1/2 Freight		
Kidzaw	Program	\$500+ = Free Freight	04-Jan-17	31-Dec-17
		\$750+ = Free Freight (IMMEDIATE SHIP ONLY)		
Leading Edge Novelty	2017 Winter Show	\$1200+ or more with order left at the at the show - Free Freight		
Inc	Special	\$2500+ = Free Freight+additional 3% discount **SHOW ONLY**	04-Jan-17	01-Mar-17
	opeoidi	Demo Program: Items purchased for first time (FULL CASE ONLY)		
	2017 Winter Show			
Little Standout LLC	Special	Orders of 24 units & MOQ = Free Freight **SHOW ONLY**	03-Jan-17	01-Mar-17
		\$2 off all our in stock lights. NO future orders.		
		Buy 20, pay for 18 - you get 2 free. ( Credit Card Only)		
Lumenico	Special	\$500 = free freight N30 terms	03-Jan-17	01-Mar-1
	Special	\$1000+ receive free freight, N30 plusl 5% discount.		
	2017 Winter Show			
Lux Blox LLC	Special	\$250 = FFA	05-Jan-17	01-Mar-17
	Special	\$ 3,000 – Customer Receives Free Freight* and June 1st, 2017 Dating and a		
Manhattan Toy	2017 Ring in New	10% discount. Code FF6-10		
•	-		03-Jan-17	15-Mar-17
Company	Year Program	\$10,000 – Customer Receives Free Freight* and December 1st, 2017 Dating		
		and a 10% discount. Code FF12-10		
		\$500+ = Free Freight, \$750+ Free Freight+N/60, \$1500+ = Free Freight+N/90		
Manhattan Toy	2017 Winter Gift	**SHOW ONLY**		
Company	Show Special	Freight Charges will be reversed if not paid within terms	03-Jan-17	01-Mar-17
company	Show Special	Program Codes: Free Freight=FF, FreeFreight+N/60=FF60, Free		
		Freight+N/90=FF90		
Mattel	Year Round Freight	250.00 = FFA Net 60		
matter	Deal			
	2017 Winter Show	\$1000+ = FFA + N/45, Prebook any New Pentago Product & get 1 free game as		
Mindtwister USA	Special	a demo & 50% off Freight on \$250+	05-Jan-17	01-Mar-17
	эреска	**SHOW ONLY**		
Modarri - ThoughtFull	2017 Winter Show	\$300 = FREE FREIGHT	09-Jan-17	01-Mar-17
Toys LLC	Special	ALL Show Orders Receive Free Modarri Demo Car **SHOW ONLY**	09-Jan-17	01-10101-17
	2017 Winter Gift		OF Ion 17	01-Mar-17
MukikiM, llc	Show Special	\$500+ = N/30+FFA, \$1000+ = N/60+FFA	05-Jan-17	01-10101-17
	2017 Q1 Sales	\$700+ = 5% discount off invoice, must pay by CC		
New Dimensions	Program	\$1000 + = 7% discount off invoice, must pay by CC	09-Jan-17	17-Mar-17
Nowstalgic Toys	5			
nonstalBie roys		\$350 = 1/2 Freight, \$1000 = FFA		
		FREE Bolli table display (\$50 value) w/ 3 cases Bolli (Free shipping on Bolli and		
Operation	2017 Winter Gift		02 lan 17	01 Mar 1
OgoSport LLC	Show Special	display]	03-Jan-17	01-Mar-1
		FREE Bolli floor display (\$75 value) w/ 6 cases Bolli (Free shipping on Bolli and		
		display]		
Paper Punk				
Passback Sports	2017 CIT C			
Plasmart	2017 Gift Show	\$500+ = FFA+N/60, For every 12 Watermellon Balls ordered 1 is N/C	03-Jan-17	01-Mar-1
	Special			
POOF Slinky By ALEX BRANDS		1st \$5000 Net Sales-5% (\$250 credit), each additional \$5000 Net Sales will		
	2017 Specialty REBATE Program	receive a 10% credit (\$500)		
		Credits will be issued quarterly. Specialty Only	06-Jan-17	31-Dec-1
		Cumulative sales and rebates are per warehouse		
		(cannot combine rebates with other programs)		



Vendor	ProgramTitle	Note	BeginDate	EndDate
POOF Slinky By ALEX BRANDS	2017 Q1 Promo	\$750= Net 30 Prepaid Freight \$1000= Net 60 Prepaid Freight	03-Jan-17	31-Mar-1
POOF Slinky By ALEX BRANDS	2017 Seattle Winter Gift Show1 Special	\$1500= Net 90 Prepaid Freight \$500 Prepaid Freight per warehouse MUST REFERENCE SHOW in PO or Special Notes **SHOW ONLY**	03-Jan-17	13-Jan-1
POOF Slinky By ALEX BRANDS	2017 Standard Terms	\$1000= Net 30 FFA \$150 minium order	03-Jan-17	31-Dec-1
PPW	2017 Gift Show Special	\$5.00 per carton for any orders under \$500 to ship anywhere in the US. Free Shipping on orders over \$500 to ship in the Western States	03-Jan-17	01-Mar-1
Ravensburger	2017 Winter Gift Show Special	\$500-\$999= Freight prepaid + N/60 \$1000+ = Freight Prepaid + N/90 **SHOW ONLY**	03-Jan-17	01-Mar-1
Ravensburger	2017 Q1 Promotion - Krazy Wordz	Buy 12 Krazy Wordz, Get 2 FREE!	01-Jan-17	31-Mar-1
Reeve + Jones Group LLC	2017 Winter Toyology Show Special	\$250 or 4 sku's = 10% discount \$350 or 5 sku's = 15% discount SHOW CODE # WinterTOY17 (Code MUST be on all orders)	03-Jan-17	01-Mar-1
Reeve + Jones Group LLC	2017 Q1 Special / Toyfair Special	\$250 or 4 sku's = 5% discount \$350 or 5 sku's = 10% discount SHOW CODE # Winter17 (Code MUST be on all orders)	01-Jan-17	28-Feb-1
Schylling Inc	2017 Winter Gift Show Special	\$500 = FFA+N60 Upon Credit Approval ** Sorry - AK & HI Do Not Qualify for FFA	03-Jan-17	01-Mar-1
Schylling Inc	2017 Jan Restocking Deal (JAN17)	\$300 - FFA N30 ; \$600 - FFA N60; \$900 - FFA N90 \$1,500 - FFA NET 101 ; \$3,500 - FFA N120	02-Jan-17	17-Feb-1
Set Enterprises Inc.	2017 Winter Gift Show Special	\$350+ order including pre-order of "WordSpiel" = FFA	03-Jan-17	01-Mar-1
SpicyDoodles				
Squishable.com, Inc.	2017 Gift Show Special	\$350+ = FFA, One order per show, per location. Add-ons to B/O will not ship FFA **SHOW ONLY**	03-Jan-17	01-Mar-1
Steiff USA	2017 Everyday Terms	Min opening order \$1000, reorders \$100, freight charge of 4% (East Coast), 5% (Midwest), 6% (West Coast), 9% (Canada) or 15% (Hawaii) will be invoiced when goods ship	03-Jan-17	31-Dec-1
Super Impulse USA	2017 Gift Show Special	\$600+ = Free Freight on items with A/O Shipment ** NO free freight on B/Os.	03-Jan-17	01-Mar-1
Swimways	2017 Dealer Early Buy Program	\$1500+ = 5% discount, Net 6/1/17 dating (based on approved credit)	01-Jan-17	17-Feb-1
Swimways	2017 Everyday Terms	Minimum Order \$300. Minimum Re-Order: \$300 Collect freight on orders < \$750: Prepaid freight > \$750 Net 30 payment terms on approved credit New customer orders < \$500 are credit card or cash in advance	31-Dec-17	02-Jan-1
Tangle Inc	2017 Winter Gift Show Special	5% discount on all orders placed at the show - min order \$100 \$360+ = 5% + FFA (Night Basketball is not included)	09-Jan-17	01-Mar-1
Tedco Toys Inc.		\$750+ = Half freight - \$1500+ = FFA + N/30 (All terms subject to credit approval) *Limit 9 units per order any HS series Hoberman*	04-Jan-17	01-Mar-1
The Bridge Direct				
The Puppet Company	2017 Winter Show Special	\$500+ = Free Freight; \$1000+ = N/60+ Free Freight ***Show Only***	05-Jan-17	01-Mar-1
ThinkFun	2017 Q1 Special	\$750 = Net 60 FFA, must include 3 new items Cose 17Q1750 \$1500= Net 90 FFA, must include 3 new items Code 17Q11500 \$2500 - 11/1 dating FFA, must include 4 new items Code 17Q12500-eligible for Net 60 FFA on \$500 Reorders.	03-Jan-17	31-Mar-1
Tiggly				



Vendor	ProgramTitle	Note	BeginDate	EndDate
TMI - Toymarketing International, Inc.	2017 Winter Gift Show Special	RODYS \$25 AND HOP 45's \$14 ea, HOP 55's \$15 ea - Hop 66's \$16 ea! \$ 300 - \$ 449 Net 30 1/2 FFA, \$ 450 – \$ 599 Net 30 FFA, \$ 600 - \$ 749 Net 45 FFA, \$750-\$1199 Net 60 FFFA, \$1200+ Net 90 FFFA	03-Jan-17	31-Jan-17
ToyDriver				
Tpf Toys LLC	2017 Winter Gift Show Special	\$200+ = Free Freight **SHOW ONLY**	05-Jan-17	01-Mar-17
Treehouse Fairies - CKCO, LLC	2017 Winter Show Special	First intial order receives Free Decorated House(\$20 value) and Order 8 sets, pay for 7.	03-Jan-17	01-Mar-17
Two Bros Bows	2017 Seattle Winter Show Special	<ul> <li>10% off on Show Orders</li> <li>Special pricing on selected Bows &amp; Arrows: Select Loose Arrows, Reg \$2.50</li> <li>Now 1.25 (Yellow, Cheetah, Pink, Peacock, Black) Select Bows: Reg \$11.50</li> <li>NOW \$10.25 (Python, Splash, Pink Camo, Orange Tie-Dye, Cheetah, Butterfly, Flower)</li> </ul>	03-Jan-17	22-Jan-17
Two Bros Bows	2017 Las Vegas Winter Show Special	<ul> <li>10% off on Show Orders</li> <li>Special pricing on selected Bows &amp; Arrows: Select Loose Arrows, Reg \$2.50</li> <li>Now 1.25 (Yellow, Cheetah, Pink, Peacock, Black) Select Bows: Reg \$11.50</li> <li>NOW \$10.25 (Python, Splash, Pink Camo, Orange Tie-Dye, Cheetah, Butterfly, Flower)</li> </ul>	22-Jan-17	28-Jan-17
Tynies	2017 Winter Show Special (CODE# JAN17SS)	Order 1 Top Seller Display-Receive FFA+3% discount Order 2 Top Seller Displays-Receive FFA+10% discount off product+12 additional Free Tynies per display(in addition to offset Reorder 72 Pieces-Receive FFA + 10% discount off product **SHOW ONLY**	05-Jan-17	01-Mar-17
Uncle Milton Industries	Year Round Freight Deal	\$1000 = FFA year round	01-Jan-17	30-Mar-17
Waboba Inc	2017 Q1 Proram	\$500= Free Freight	03-Jan-17	31-Mar-17
Watchitude LLC	2017 Winter Gift Show Special	- 300.00 + = FFA Place any order for 40 watches (10 Styles) and we'll refresh up to eight watchitudes (Retail value \$160)	09-Jan-17	31-Mar-17
Watchitude LLC	2017 1st Quarter Refresh	Place any order for 40 watches (10 Styles) and we'll refresh up to eight watchitudes (Retail value \$160)	06-Jan-17	31-Mar-17
Watchitude LLC	2017 FFA Deal	300.00+ = FFA all year round!	01-Jan-17	31-Dec-17
Whombatz LLC.	2017 Winter Show Special	\$500+ = FFA, \$1000+ = FFA+ 5% discount. Orders MUST BE SUBMITTED within 1 week of show end.	03-Jan-17	01-Mar-17
Winning Sollutions				
Wonderhood LLC	2016 Q1 Promo	\$270=net 30 FFA, free demo \$500= Net 60 FFA free demo \$1000=Net 6/1, FFA, free demo	03-Jan-17	31-Mar-17
WRITE BRAIN WORLD	2017 Winter Show Special	\$300+ = Free Freight and Free Displays if filled **SHOW ONLY**	03-Jan-17	31-Mar-17
Y'all Ball - Joint Merchant, LLC		Buy 96 POPS and get a free display stand and Free Shipping **SHOW ONLY**	09-Jan-17	01-Mar-17